# **News Release**



FOR IMMEDIATE RELEASE:

# Home buyers were less active in February

**VANCOUVER, BC – March 2, 2018** – Metro Vancouver\* home sales dipped below the long-term historical average in February.

The Real Estate Board of Greater Vancouver (REBGV) reports that residential property sales in the region totalled 2,207 in February 2018, a nine per cent decrease from the 2,424 sales recorded in February 2017, and a 21.4 per cent increase compared to January 2018 when 1,818 homes sold.

Last month's sales were 14.4 per cent below the 10-year February sales average. By property type, detached sales were down 39.4 per cent over the same period, attached sales were down 6.8 per cent, and apartment sales were 5.5 per cent above the 10-year February average.

"Rising interest rates and stricter mortgage requirements have reduced home buyers' purchasing power, particularly for those at the entry level of our market," Jill Oudil, REBGV president said. "Even still, the supply of apartment and townhome properties for sale today is unable to meet demand. On the other hand, our detached home market is beginning to enter buyers' market territory."

There were 4,223 detached, attached and apartment properties newly listed for sale on the Multiple Listing Service® (MLS®) in Metro Vancouver in February 2018. This represents a 15.2 per cent increase compared to the 3,666 homes listed in February 2017 and an 11.2 per cent increase compared to January 2018 when 3,796 homes were listed.

The total number of homes currently listed for sale on the MLS® system in Metro Vancouver is 7,822, a three per cent increase compared to February 2017 (7,594) and a 12.6 per cent increase compared to January 2018 (6,947).

"The spring is traditionally the busiest time for home buyers and sellers in our market. We'll wait to see how they react to the taxes and other policy measures that our provincial and federal governments have introduced so far this year," Oudil said. "To help you navigate these changes in today's housing market, it's important to work with your local REALTOR®."

For all property types, the sales-to-active listings ratio for February 2018 is 28.2 per cent. By property type, the ratio is 13 per cent for detached homes, 37.6 per cent for townhomes, and 59.7 per cent for condominiums.

Generally, analysts say that downward pressure on home prices occurs when the ratio dips below the 12 per cent mark for a sustained period, while home prices often experience upward pressure when it surpasses 20 per cent over several months.

The MLS® Home Price Index composite benchmark price for all residential properties in Metro Vancouver is currently \$1,071,800. This represents a 16.9 per cent increase over February 2017 and a 1.4 per cent increase compared to January 2018.

Sales of detached properties in February 2018 reached 621, a 16.6 per cent decrease from the 745 detached sales recorded in February 2017. The benchmark price for detached properties is \$1,602,000. This represents an 8.2 per cent increase from February 2017 and is virtually unchanged from January 2018.

Sales of apartment properties reached 1,185 in February 2018, a 7.1 per cent decrease compared to the 1,275 sales in February 2017. The benchmark price of an apartment property is \$682,800. This represents a 27.2 per cent increase from February 2017 and a 2.6 per cent increase compared to January 2018.

Attached property sales in February 2018 totalled 401, a 0.7 per cent decrease compared to the 404 sales in February 2017. The benchmark price of an attached unit is \$819,200. This represents an 18.1 per cent increase from February 2017 and a 1.9 per cent increase compared to January 2018.

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\*Editor's Note: Areas covered by the Real Estate Board of Greater Vancouver include: Whistler, Sunshine Coast, Squamish, West Vancouver, North Vancouver, Vancouver, Burnaby, New Westminster, Richmond, Port Moody, Port Coquitlam, Coquitlam, Pitt Meadows, Maple Ridge, and South Delta.

The real estate industry is a key economic driver in British Columbia. In 2017, 35,993 homes changed ownership in the Board's area, generating \$2.4 billion in economic spin-off activity and an estimated 17,600 jobs. The total dollar value of residential sales transacted through the MLS® system in Greater Vancouver totalled \$37 billion in 2017.

The Real Estate Board of Greater Vancouver is an association representing more than 14,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit <a href="https://www.rebgv.org">www.rebgv.org</a>.

For more information please contact:

### **Craig Munn**

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# February 2018



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Residential / Composite	Lower Mainland	\$977,500	275.8	1.7%	3.3%	5.1%	19.1%	67.8%	81.8%	89.4%
	Greater Vancouver	\$1,071,800	280.2	1.4%	2.4%	4.1%	16.9%	63.3%	79.8%	90.9%
	Bowen Island	\$974,600	211.3	3.5%	0.6%	3.5%	18.7%	65.9%	67.4%	54.3%
	Burnaby East	\$977,800	272.0	2.1%	2.7%	1.6%	16.3%	60.2%	75.7%	85.8%
	Burnaby North	\$931,600	281.3	1.6%	4.2%	6.2%	16.9%	66.4%	81.1%	90.7%
	Burnaby South	\$1,037,000	292.9	1.6%	3.5%	5.3%	17.1%	66.2%	86.0%	102.3%
	Coquitlam	\$945,700	280.5	1.3%	3.0%	4.9%	22.3%	72.6%	90.8%	95.1%
	Ladner	\$865,700	243.0	-0.2%	-0.8%	2.5%	10.4%	51.7%	60.8%	73.6%
	Maple Ridge	\$718,200	241.5	2.6%	4.6%	8.2%	24.6%	77.6%	81.9%	72.1%
	New Westminster	\$693,600	297.3	2.7%	5.8%	7.6%	27.9%	79.1%	89.4%	96.6%
	North Vancouver	\$1,110,300	249.5	1.5%	0.8%	1.7%	13.6%	56.8%	73.3%	77.1%
	Pitt Meadows	\$709,700	259.6	1.4%	4.5%	9.3%	27.0%	74.7%	86.9%	81.4%
	Port Coquitlam	\$754,400	266.1	2.4%	3.1%	5.1%	24.4%	77.3%	89.4%	82.0%
	Port Moody	\$948,200	262.1	2.1%	3.7%	7.6%	23.2%	70.5%	89.7%	84.7%
	Richmond	\$1,019,900	297.8	0.5%	3.7%	4.7%	16.3%	65.2%	80.4%	104.1%
	Squamish	\$820,600	262.7	2.0%	0.2%	8.6%	18.4%	80.1%	112.5%	98.1%
	Sunshine Coast	\$588,800	206.3	0.6%	-0.6%	2.3%	16.4%	67.7%	67.5%	49.1%
	Tsawwassen	\$995,900	250.1	-0.3%	-1.7%	0.8%	10.1%	58.1%	67.5%	77.1%
	Vancouver East	\$1,106,100	323.9	1.1%	1.6%	2.6%	16.1%	64.9%	86.9%	113.4%
	Vancouver West	\$1,374,800	289.9	1.4%	1.0%	2.1%	12.8%	55.4%	75.7%	90.0%
	West Vancouver	\$2,656,600	285.6	1.8%	0.9%	0.1%	8.4%	49.5%	71.4%	94.8%
	Whistler	\$981,900	215.9	4.2%	0.9%	12.1%	21.6%	78.9%	110.6%	64.4%
Single Family Detached	Lower Mainland	\$1,328,300	281.8	0.4%	0.6%	0.1%	10.8%	60.3%	79.0%	98.2%
	Greater Vancouver	\$1,602,000	294.4	0.0%	-0.4%	-0.8%	8.2%	55.4%	76.9%	103.5%
	Bowen Island	\$974,600	211.3	3.5%	0.6%	3.5%	18.7%	65.9%	67.4%	54.3%
	Burnaby East	\$1,281,200	286.5	1.1%	1.2%	-3.0%	10.4%	61.4%	75.4%	100.5%
	Burnaby North	\$1,532,700	296.4	-2.2%	-2.0%	-3.8%	2.2%	48.2%	68.6%	101.1%
	Burnaby South	\$1,682,600	322.1	0.9%	-0.2%	-2.0%	2.8%	55.6%	82.8%	126.8%
	Coquitlam	\$1,277,900	283.6	-0.2%	-0.5%	-0.1%	14.0%	62.1%	83.2%	101.6%
	Ladner	\$1,003,900	242.0	-1.3%	-3.0%	0.4%	5.8%	51.2%	60.6%	76.3%
	Maple Ridge	\$847,700	241.5	1.7%	4.0%	5.5%	19.3%	76.3%	86.6%	76.0%
	New Westminster	\$1,159,700	289.3	1.0%	1.7%	-1.4%	12.3%	63.9%	77.1%	102.2%
	North Vancouver	\$1,686,800	263.8	1.0%	-0.6%	-1.4%	6.7%	56.8%	81.4%	88.6%
	Pitt Meadows	\$912,400	257.1	0.9%	3.0%	4.0%	18.2%	70.3%	84.6%	85.4%
	Port Coquitlam	\$986,400	263.0	0.8%	-1.4%	-1.6%	14.6%	65.7%	80.3%	86.4%
	Port Moody	\$1,483,700	274.0	-0.7%	-1.2%	-0.5%	10.7%	60.2%	83.4%	92.8%
	Richmond	\$1,697,900	341.0	0.4%	1.6%	1.3%	8.8%	61.1%	82.6%	130.2%
	Squamish	\$993,600	253.6	-0.9%	-1.9%	1.8%	13.3%	72.9%	98.3%	92.9%
	Sunshine Coast	\$585,200	205.0	0.3%	-0.6%	2.3%	16.5%	67.6%	66.9%	48.1%
	Tsawwassen	\$1,249,300	269.0	-1.0%	-2.6%	-0.6%	8.5%	63.9%	77.0%	90.4%
	Vancouver East	\$1,560,400	344.9	-0.2%	-0.8%	-0.3%	9.5%	57.5%	92.1%	137.5%
	Vancouver West	\$3,500,600	359.4	-1.3%	-2.0%	-4.2%	2.3%	45.7%	74.8%	123.6%
	West Vancouver	\$3,141,900	296.6	1.4%	-0.1%	-1.5%	5.9%	47.7%	72.3%	98.5%
	Whistler	\$1,679,900	213.0	0.0%	-0.7%	2.6%	12.7%	67.6%	83.3%	62.2%

### HOW TO READ THE TABLE:

- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
- Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.
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Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not included duplexes.

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# February 2018



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Townhouse	Lower Mainland	\$694,800	251.1	2.0%	3.1%	6.3%	20.8%	66.8%	74.0%	76.7%
	Greater Vancouver	\$819,200	264.3	1.9%	1.7%	5.3%	18.1%	63.5%	74.5%	84.6%
	Burnaby East	\$684,900	253.0	2.6%	4.5%	8.8%	25.6%	56.5%	67.0%	75.8%
	Burnaby North	\$752,000	280.7	2.5%	5.7%	7.8%	24.0%	62.3%	77.0%	88.6%
	Burnaby South	\$807,600	278.2	2.7%	6.2%	4.5%	22.0%	61.5%	75.2%	92.7%
	Coquitlam	\$680,600	249.7	2.7%	3.4%	6.3%	20.1%	63.6%	73.9%	78.6%
	Ladner	\$783,200	273.1	0.9%	3.5%	6.7%	19.5%	61.9%	74.3%	84.2%
	Maple Ridge	\$551,400	256.0	3.3%	3.5%	8.5%	29.9%	82.1%	77.8%	78.6%
	New Westminster	\$712,700	281.8	2.7%	4.4%	9.2%	24.7%	62.3%	76.6%	92.4%
	North Vancouver	\$998,400	242.6	0.7%	1.5%	3.1%	14.3%	59.0%	66.4%	76.2%
	Pitt Meadows	\$587,300	254.1	-0.5%	0.9%	4.3%	22.3%	78.6%	83.1%	77.6%
	Port Coquitlam	\$656,100	247.5	3.2%	3.1%	2.1%	20.7%	72.2%	76.8%	73.7%
	Port Moody	\$644,800	217.9	1.9%	4.0%	5.9%	24.8%	46.9%	56.6%	52.3%
	Richmond	\$819,500	269.3	-0.4%	1.7%	2.4%	13.0%	57.4%	69.2%	89.6%
	Squamish	\$848,600	308.3	7.8%	-3.9%	21.4%	16.3%	93.4%	157.3%	133.2%
	Tsawwassen	\$756,000	281.6	-0.9%	0.3%	5.0%	17.9%	63.5%	73.6%	89.9%
	Vancouver East	\$868,900	285.2	1.3%	0.8%	1.2%	16.2%	64.1%	68.2%	84.4%
	Vancouver West	\$1,250,100	276.1	0.2%	-1.4%	-0.3%	11.1%	59.7%	72.8%	90.0%
	Whistler	\$993,200	265.6	8.6%	-4.8%	21.9%	17.8%	76.9%	128.4%	105.4%
Apartment	Lower Mainland	\$641,800	280.6	3.0%	6.8%	11.5%	31.1%	80.8%	90.2%	85.0%
	Greater Vancouver	\$682,800	274.4	2.6%	5.3%	8.9%	27.2%	74.6%	86.4%	82.8%
	Burnaby East	\$706,700	268.3	2.8%	5.7%	5.8%	29.6%	65.6%	91.2%	69.3%
	Burnaby North	\$642,500	274.3	3.9%	8.1%	13.5%	28.4%	85.7%	93.9%	86.2%
	Burnaby South	\$710,100	285.1	1.8%	5.3%	9.7%	26.4%	77.1%	93.0%	93.9%
	Coquitlam	\$525,300	288.3	2.5%	6.5%	10.2%	34.6%	94.5%	110.0%	91.2%
	Ladner	\$443,300	210.1	2.8%	2.3%	5.7%	16.5%	39.7%	44.0%	50.0%
	Maple Ridge	\$307,800	222.3	5.6%	10.1%	22.1%	47.3%	79.4%	71.8%	46.3%
	New Westminster	\$529,100	301.6	3.1%	7.1%	10.2%	34.3%	87.4%	95.5%	95.3%
	North Vancouver	\$580,700	236.4	2.4%	2.5%	5.4%	24.4%	59.6%	67.7%	65.4%
	Pitt Meadows	\$452,100	267.2	3.6%	9.2%	21.0%	45.8%	78.4%	92.9%	75.8%
	Port Coquitlam	\$468,000	279.9	3.6%	7.4%	13.5%	37.4%	94.2%	109.5%	79.7%
	Port Moody	\$668,300	278.5	4.0%	7.3%	15.1%	34.1%	95.0%	115.2%	97.9%
	Richmond	\$657,800	280.8	1.2%	7.3%	10.7%	30.5%	80.8%	89.5%	91.4%
	Squamish	\$488,100	235.1	-0.5%	8.7%	6.8%	32.0%	79.2%	108.6%	74.1%
	Tsawwassen	\$471,000	198.6	2.3%	0.7%	4.9%	16.6%	44.1%	44.0%	41.8%
	Vancouver East	\$565,300	311.9	2.4%	4.6%	6.8%	26.7%	77.6%	87.4%	94.1%
	Vancouver West	\$835,800	271.2	2.9%	3.0%	6.1%	20.5%	65.5%	81.0%	79.7%
	West Vancouver	\$1,237,100	250.6	4.9%	7.1%	9.7%	26.2%	66.2%	70.7%	83.7%
	Whistler	\$547,200	179.4	2.5%	9.9%	8.6%	34.7%	107.4%	145.1%	34.7%

### HOW TO READ THE TABLE:

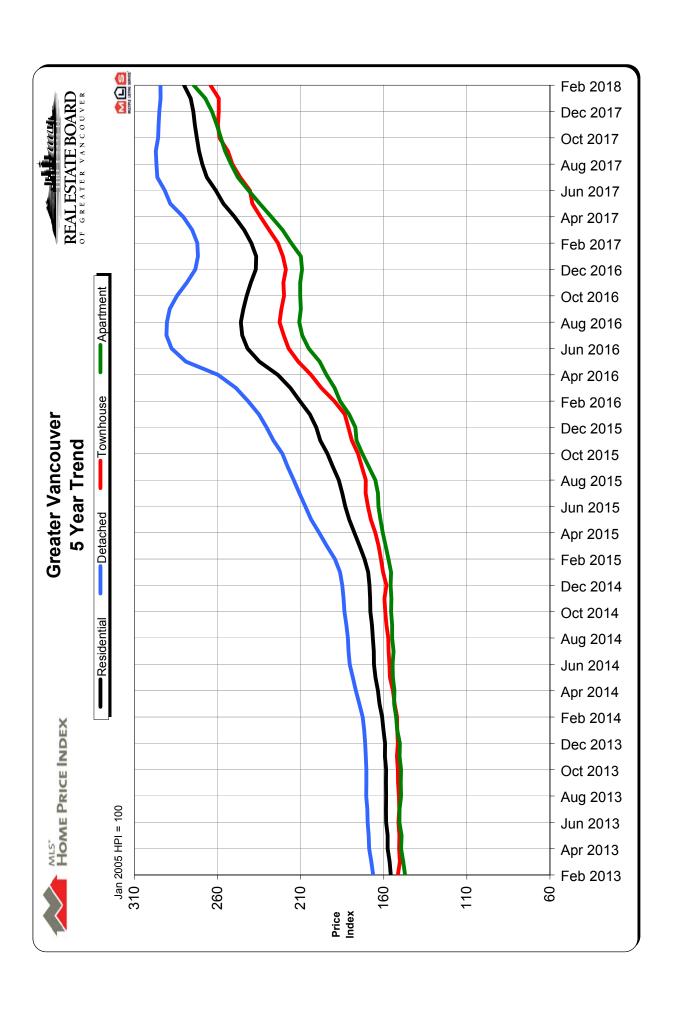
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Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

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West Vancouver/Howe Sound Whistler/Pemberton	19	22	59	) n/a	\$1,179,000	\$460,000	15	19	27	n/a	n/a	\$259,000	18	27	28	) n/a	\$758,000	\$317,000	34	4			07	\$36	30	49	43	97		\$315,000
	24	S	12	\$2,855,000	n/a	n/a	15	4	23	n/a	n/a	\$1,449,000	35	9	16	\$3,210,000	n/a	n/a	39	6		\$2,8		\$1,449,000	22	ი	29	\$3,125,000		\$1,126,000
Vancouver West	53	44	332	\$3,433,333	\$1,385,000	\$873,000	46	24	243	\$3,600,000	\$1,519,000	\$880,000	66	40	369	\$3,120,000	\$1,476,500	\$694,500	66	89	275		<del>0)</del>	\$876,000	129	64	280		\$1,300,000	\$685,000
Vancouver East	22	37	127	\$1,600,000	\$1,180,000	\$632,222	45	25	29	\$1,596,000	\$899,900	\$619,450	82	28	119	\$1,499,000	\$973,000	\$540,000	122	62	194	\$1,599,500	\$1,129,000	\$625,900	133	40	194	\$1,422,500	\$910,500	\$521,900
Sunshine Coast	35	7	4	\$670,000	n/a	n/a	36	ß	9	\$624,500	n/a	n/a	44	10	15	\$577,500	n/a	n/a	71	12	10	\$640,000	n/a	n/a	92	16	22	\$536,500	n/a	\$283,250
Asimsup&	18	20	18	n/a	\$636,000	n/a	9	10	9	e/u	n/a	n/a	16	41	14	n/a	n/a	n/a	24	30	24	\$897,450	\$669,000	\$442,450	32	25	22	\$867,500	\$593,000	\$372,000
Richmond	52	99	143	\$1,700,000	\$854,350	\$568,000	99	61	145	\$1,760,000	\$885,000	\$600,000	92	69	177	\$1,484,444	\$745,900	\$490,000	118	127	288	\$1,750,000	\$874,000	\$579,500	147	116	300	\$1,500,000	\$750,000	\$452,800
Port Moody/Belcarra	8	12	22	n/a	n/a	\$599,500	ε	7	32	e/u	n/a	\$595,450	12	9	31	n/a	n/a	\$442,000	7	23	54	n/a	\$725,100	\$595,450	20	19	53	\$1,288,000	n/a	\$445,500
Port Coquitiam	27	19	38	\$1,025,000	n/a	\$434,850	13	16	29	n/a	n/a	\$425,000	27	16	37	\$870,500	n/a	\$361,000	40	35	29	\$992,250	\$685,000	\$430,000	41	30	89	\$849,900	\$547,550	\$334,100
North Vancouver	58	20	87	\$1,740,000	\$988,000	\$709,500	30	27	75	\$1,637,500	\$879,000	\$691,500	88	33	94	\$1,627,500	\$920,000	\$511,500	88	47	162	\$1,690,000	\$910,000	\$697,000	122	46	153	\$1,610,000	\$928,000	\$520,000
New Westminster	22	12	99	\$1,300,000	n/a	\$535,000	11	13	72	n/a	n/a	\$501,000	7	14	87	n/a	n/a	\$420,000	33	25	138	\$1,299,000	\$769,000	\$510,000	18	19	134	n/a	n/a	\$415,000
Maple Ridge/Pitt Meadows	85	39	65	\$882,500	\$577,750	\$405,000	74	42	82	\$879,960	\$548,500	\$351,250	62	52	39	\$718,000	\$466,000	\$294,500	159	81	147	\$882,500	\$562,500	\$372,000	136	81	74	\$694,500	\$455,000	\$294,000
Jing - spuelel	1	~	0	n/a	n/a	n/a	1	0	0	n/a	n/a	n/a	4	0	0	n/a	n/a	n/a	2	-	0	n/a	n/a	n/a	80	_	0	n/a	n/a	n/a
Delta - South	30	7	11	\$1,100,000	n/a	n/a	14	8	13	n/a	n/a	n/a	35	23	15	\$992,500	\$630,000	n/a	44	15	24	\$1,100,000	n/a	\$515,000	54	31	26	\$1,000,000	\$629,900	\$470,000
Coquitlam	09	90	87	\$1,340,000	\$771,000	\$546,000	99	19	80	\$1,265,000	n/a	\$552,500	99	93	26	\$1,227,000	\$707,500	\$463,000	116	49		_	\$775,000	\$550,000	101	49	157	_	\$700,000	\$457,450
Burnaby	52	09	144	\$1,720,000	\$792,950	\$595,150	99	35	112	\$1,650,000	\$730,000	\$650,000	47	36	137	\$1,535,500	\$649,500	\$495,000	108	92	_	_	\$750,000	\$610,000	87	63	_	_	\$668,000	\$492,500
TE BOARD  VANCOUVER  ary  8	Detached	Attached	Apartment	Detached	Attached	Apartment	Detached	Attached	Apartment	Detached	Attached	Apartment	Detached	Attached	Apartment	Detached	Attached	Apartment	Detached	Attached		Detached	Attached	Apartment		Attached	_	Detached	Attached	Apartment
	Number	و	Sales	Median	Selling	Price	Number	o	Sales	Median	Selling	Price	Number	jo (	Sales	Median	Selling	Price	Number	of	Sales	Median	Selling	2011	Number	of	Sales	Median	Selling Price	
REAL ESTATE BOUT GREATER VANGE			February	2018					January	2018					February	2017				•	Jan	Feb. 2018	Year-to-date	0.000			Jan	Feb. 2017	Year-to-date	

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REAL ESTATE BOARD  OF GREATER VANCOUVER  Pebruary  2018	ESTATER VAN SPERIELE VAN SPERIE V	SOAK COUVE	βurnaby	Coquitiam	Delta - South	iluə - spusisi	Maple Ridge/Pitt Meadows	New Westminster	иощь Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Asimsup2	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe Sour	Whistler/Pemberton	\$71/101
	Number	Detached	159	128	82	4	150	34	147	43	59	283	43	89	216	248	155	21	1,810
	of Lietings	Attached	83	52	7	2	47	13	38	35	23	116	25	16	99	96	4	32	699
February	chillings	Apartment	169	114	19	0	74	06	131	49	34	237	19	4	187	536	34	47	1,744
2018	% Sales to	Detached	33%	47%	37%	25%	%29	%59	39%	%89	28%	18%	45%	21%	36%	21%	15%	%06	
	Listings Attached	Attached	72%	28%	64%	%09	83%	95%	23%	24%	92%	%29	%08	44%	%99	46%	36%	%69	n/a
			%58	%92	28%	n/a	%88	73%	%99	%82	%59	%09	%56	100%	%89	%29	35%	%29	
	Number	Detached	164	139	84	80	117	27	44	37	20	236	39	99	176	268	137	13	1,675
	• : o	Attached	78	42	4	2	63	28	34	59	4	104	16	4	73	81	16	20	618
January	Listings	Apartment	180	85	18	0	58	83	111	36	33	198	25	10	143	453	31	39	1,503
2018	0, 00 to 00 %	Detached	34%	40%	17%	13%	%89	41%	21%	35%	15%	28%	15%	%99	79%	17%	11%	115%	
	A Sales to Listings	Attached	45%	45%	%29	%0	%29	46%	%62	%99	%62	%69	%89	125%	34%	30%	25%	%26	n/a
	'	Apartment	%29	94%	72%	n/a	141%	87%	%89	81%	%26	73%	24%	%09	47%	54%	74%	%69	
	Number	Detached	149	114	29	3	108	23	136	43	24	190	35	62	180	166	116	17	1,433
	of	Attached	74	33	17	-	75	23	37	32	15	102	23	7	09	29	15	37	618
February	Listings	Apartment	202	115	14	0	73	66	113	54	43	207	13	11	164	456	18	33	1,615
2017	% Sales to	Detached	32%	%89	25%	133%	73%	30%	%59	%89	%09	48%	46%	71%	46%	%95	30%	106%	
	Listings Attached	Attached	49%	91%	135%	%0	%69	%19	%68	%09	40%	%89	%19	143%	47%	%09	40%	73%	n/a
	,	Apartment	%89	84%	107%	n/a	23%	%88	83%	%69	72%	%98	108%	136%	73%	81%	%68	85%	
	Number	Detached	323	267	166	12	267	61	291	80	49	519	82	134	392	516	292	34	3,485
	. و :	Attached	161	8	25	4	110	14	72	64	37	220	14	20	139	177	30	52	1,287
Jan	Listings	Apartment	349	199	37	0	132	173	242	85	29	435	44	41	330	686	65	98	3,247
Feb. 2018	% Cales to	Detached	33%	43%	27%	17%	%09	24%	30%	%09	22%	23%	%67	23%	31%	19%	13%	100%	
***************************************	Listings Attached	Attached	%69	25%	%09	25%	74%	%19	%59	%99	%29	%89	73%	%09	45%	38%	30%	%62	n/a
ear-to-date	)	Apartment	73%	84%	%59	n/a	111%	%08	%29	%62	81%	%99	%59	71%	%69	28%	54%	%59	
	Number	Detached	327	229	173	6	242	42	273	87	48	534	99	128	399	475	282	40	3,354
	: و :	Attached	145	71	42	-	137	40	69	54	23	208	22	17	101	140	25	63	1,193
Jan	Listings	Apartment	407	238	40	0	120	195	239	105	78	417	27	18	317	950	39	69	3,259
Feb. 2017	% Sales to	Detached	27%	44%	31%	%68	%99	43%	45%	47%	45%	28%	48%	%69	33%	27%	20%	75%	
Year-to-date*	Listings Attached Apartmen	Attached	43%	%69	74%	100%	%65%	48%	%29	56%	83%	%95	44%	94%	40%	46%	36%	78%	n/a
						5	2		2	200		2		2	2			2	

\* Year-to-date listings represent a cumulative total of listings rather than total active listings.





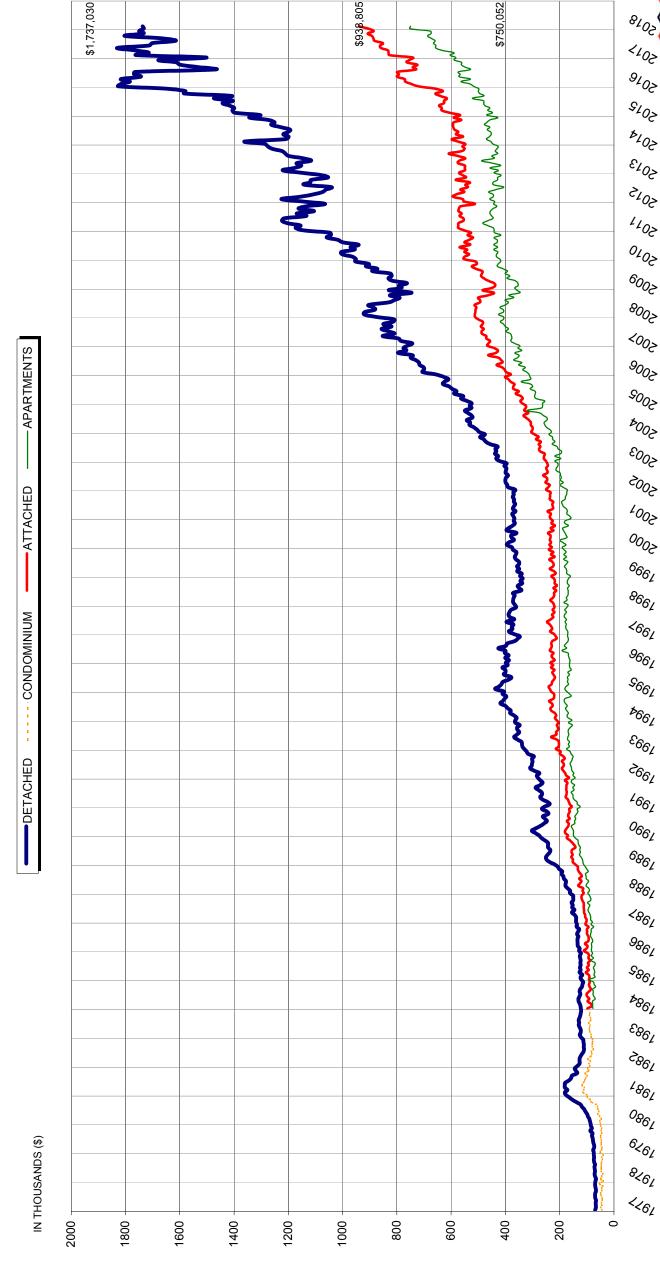
# **Listing & Sales Activity Summary**



Peb   Jain   Probable   Peb   Jain   Probable   Peb   Jain   Peb   Jain   Peb   Peb   Peb   Peb   Peb   2017   Peb   2018   Peb   201			List	<u>ings</u>					<u>Sales</u>			
DETACHED   140   150   30   30   47   56   52   7.1   120   152   176		Feb	Jan	Feb	Percentage	Feb	Jan	Feb	Percentage	Dec 2016 -	Dec 2017 -	Col. 9 & 10 Percentage Variance
DETACHED	BURNARY				%				%			%
APARTMENTS   202   190   199   5-1   137   112   144   28.6   354   491   133   125   12		149	164	159		47	56	52		129	152	17.8
COUNTLAM   DETACHED   114   139   128   7.9   66   56   60   7.1   148   166   122   123   133   149   158   238   30   168   30   7.5   68   168   238   238   238   30   168   30   7.5   68   168   238	-											55.6
DETACHED	APARIMENIS	202	180	169	-6.1	137	112	144	28.6	354	401	13.3
ATTACHED 33 42 52 22.8 30 0 19 20 57 9 67 81 220 220 221 240 122 100.0 27 70 124 120 120 120 120 120 120 120 120 120 120	-											
DELTA   DELT												12.2
DETACHED   67	-											12.3
DETACHED   67	DELTA											
ATTACHED 17 14 11 19 56.6 15 13 17 154. 38 22 4-10.4  MAPLE RIDGE/PIT MEADOWS  DETACHED 108 117 150 28.2 70 74 85 14.9 202 241 19.3  ATTACHED 75 63 47 254. 52 42 39 -7.1 116 121 63.2  APARTMENTS 77 38 74 254. 52 42 39 -7.1 116 121 63.2  APARTMENTS 78 38 74 254. 52 42 39 -7.1 116 121 63.2  APARTMENTS 78 38 74 256. 58 83 82 65 20.7 102 152 153 63.3  NORTH VANCOUVER  DETACHED 136 144 147 2.1 88 8 30 58 82 05 25.9 62 88 7.7  APARTMENTS 131 111 131 18.0 94 75 87 15.0 220 240 62.  NEW WESTMINSTER  DETACHED 23 27 34 25.9 77 111 22 100.0 27 50 85.2  NEW WESTMINSTER  DETACHED 22 28 13 8-8.8 14 13 12 7.7 25 39 50 50.0  PORT MOODYBELCARRA  DETACHED 15 14 20 29 45.0 12 3 8 16.0 7.7 2 65 38 38 39 20 2 65 30 50.0  ATTACHED 37 33 39 30 38 50 88 87 77 15.0 20 20 240 60.0  ATTACHED 37 39 38 39 39 30 31 27 20 10.0 27 50 85.2  ATTACHED 24 20 29 45.0 12 3 8 16.0 20 22 23 10.0 2 27 25.0 86.0  ATTACHED 15 14 20 29 45.0 12 3 8 16.0 7.7 2 65 39 50.0  ATTACHED 15 14 20 20 29 45.0 61 11 12 21 10.0 20 22 22 23 10.0 20 24 10.0 20 25 25.0 60 85.0 85.0 85.0 85.0 85.0 85.0 85.0 85.		67	84	82	-2.4	35	14	30	114.3	72	70	-2.8
MAPLE RIDGE/PITM MEADOWS   DETACHED   108   117   150   23 2   79   74   85   14.8   20 2   241   118   118   118   118   124   12					-21.4	23		7	-12.5			-41.0
DETACHED   108	APARIMENIS	14	18	19	5.6	15	13	11	-15.4	36	29	-19.4
ATTACHED 75 63 47 2-5.4 52 42 39 7.1 115 121 82. APARTMENTS 73 58 74 27.6 39 82 65 20.7 102 187 83.  NORTH VANCOUVER  DETACHED 136 136 144 147 2.1 88 83 20 58 89.3 170 158 7.7 APARTMENTS 113 111 151 18.0 94 75 87 16.0 228 240 82.  NEW WESTMINSTER  DETACHED 23 27 34 25.9 7 11 22 100.0 27 60 85.2 ATTACHED 23 28 13 5.3 8 14 13 12 2.7 2.5 39 86.0 APARTMENTS 99 83 90 84 87 72 66 8.3 20 22.3 10.0  DETACHED 24 20 29 45.0 12 3 8 166.7 30 21 50.0 APARTMENTS 15 14 23 64.3 6 11 12 9.1 2.9 10.0 APARTMENTS 15 14 23 64.3 6 11 12 9.1 3 8 166.7 30 21 50.0 APARTMENTS 15 14 23 64.3 6 11 12 9.1 3 8 3 30.0  DETACHED 15 15 14 23 64.3 6 11 12 9.1 3 8 3 3 30.0  DETACHED 15 15 14 23 64.3 6 11 12 9.1 3 8 3 8 30.0  DETACHED 15 14 23 64.3 6 11 12 9.1 32 38 30.0  APARTMENTS 15 14 27 3 65.3 11 12 9.1 3 9.0 21 50.0 APARTMENTS 15 14 27 3 64.3 6 11 12 9.1 32 38 30.0  APARTMENTS 15 14 27 3 64.3 6 11 12 9.1 32 38 30.0  APARTMENTS 15 14 27 3 64.3 6 11 12 9.1 32 38 30.0  APARTMENTS 15 14 27 3 64.3 6 11 12 9.1 32 38 30.0  APARTMENTS 15 14 27 30 4 30 31 30 31 32 22 25 25 30 99 6.0  APARTMENTS 15 14 27 3 65 27 30 3 3 30 31 30 31 32 32 22 30 30 30 30 30 30 30 30 30 30 30 30 30	MAPLE RIDGE/PITT MEADOWS											
NORTH VANCOUVER   NORTH VANCOUVER WEST   136												19.3
DETACHED   136												83.3
DETACHED   136	NODTH VANCOUVED											
ATTACHED 37 34 38 11.8 33 27 20 2.55.9 62 68 97.  APARRIMINTS 113 111 131 18.0 94 75 87 16.0 226 240 6.2  NEW WESTMINSTER  DETACHED 23 28 13 5.53.6 14 13 12 10.0 27 55 89 56.0  APARTMENTS 99 83 90 8.4 87 72 66 1.8.3 202 223 10.4  PORT MOODY/BELCARRA  DETACHED 24 20 29 45.0 12 3 8 166.7 30 21 3.0  ATTACHED 15 14 23 64.3 6 111 12 9.1 22 33 8 3.3  PORT COQUITLAM  DETACHED 33 37 43 16.2 27 13 22 10.7, 64 66 -6.3  APARTMENTS 99 83 39.0 8.4 87 72 80 80 80 80 80 80 80 80 80 80 80 80 80		136	144	147	21	88	30	58	93.3	170	158	-7 1
NEW WESTMINSTER												9.7
DETACHED   23   27   34   25.9   7   11   22   100.0   27   50   85.2	APARTMENTS	113	111	131	18.0	94	75	87	16.0	226	240	6.2
ATTACHED 23 28 13 5.5.6 14 13 12 7.7 25 39 56.0  PORT MOODY/BELCARRA  DETACHED 24 20 29 45.0 12 3 8 166.7 30 21 30.0  ATTACHED 15 14 23 64.3 6 11 12 9.1 28 38 35.0  PORT MOODY/BELCARRA  DETACHED 15 14 23 64.3 6 11 12 9.1 28 38 35.0  PORT MOODY/BELCARRA  DETACHED 15 14 23 64.3 6 11 12 9.1 28 38 35.0  PORT COQUITLAM  DETACHED 32 29 35 20.7 16 16 16 19 18.8 40 52 30.0  APARTMENTS 54 36 36 49 36.1 37 29 38 31.0 93 99 8.5  RICHMOND  DETACHED 190 236 283 19.9 92 66 52 -2.12 206 185 1-0.2  ATTACHED 102 104 116 11.5 69 61 66 8.2 163 204 22.2  SUNSHINE COAST  DETACHED 62 66 68 3.0 44 36 35 -2.8 119 17 177 145 143 1.4 429 429 0.0  SUNSHINE COAST  DETACHED 7 4 4 16 300.0 10 5 7 40.0 19 17 1-0.0  APARTMENTS 11 10 4 60.0 15 6 4 -33.3 26 16 38.5  SQUMISH  DETACHED 35 39 43 10.3 16 6 18 20.0 39 38 30 38 30 30 30 30 30 30 30 30 30 30 30 30 30	NEW WESTMINSTER											
APARTMENTS												85.2
PORT MOODY/BELCARRA	_											
DETACHED					0.4	- 01	,,,		0.0	202	LLO	10.4
ATTACHED 15 14 23 64.3 6 11 12 9.1 28 38 38.35.7  PORT COQUITLAM  DETACHED 43 37 43 16.2 27 13 27 107.7 64 60 60 -6.3  ATTACHED 32 29 35 20.7 16 16 19 18.8 40 52 30.0  APARTMENTS 54 36 49 36.1 37 29 38 31.0 93 99 6.5  RICHMOND  DETACHED 190 236 283 19.9 92 66 52 -21.2 206 185 -10.2  ATTACHED 102 104 116 11.5 69 61 66 8.2 16.3 204 25.2  ATTACHED 207 198 237 19.7 177 145 143 -1.4 429 429 0.0  SUNSHINE COAST  DETACHED 7 4 16 300.0 10 5 7 40.0 19 17 -10.5  ATTACHED 7 4 16 300.0 15 6 4 -3.3.3 26 16 33.5  SQUAMISH  DETACHED 35 39 43 10.3 16 6 6 18 200.0 39 38 -2.6  ATTACHED 35 39 43 10.3 16 6 18 200.0 39 38 35 -2.8  VANCOUVER EAST  DETACHED 190 26 26 26 6 9.6 25 3 14 10.0 20 1100.0 37 48 22.7  ATTACHED 23 16 25 56.3 14 10 20 20 1100.0 37 48 22.7  APARTMENTS 13 25 19 -24.0 14 6 18 200.0 38 35 -7.9  VANCOUVER EAST  DETACHED 160 268 248 -7.5 93 46 53 15.2 193 135 -30.1  APARTMENTS 164 143 187 30.8 119 67 127 89.6 288 310 7.6  VANCOUVER WEST  DETACHED 166 268 248 -7.5 93 46 53 15.2 193 135 -30.1  APARTMENTS 164 143 187 30.8 119 67 127 89.6 288 310 7.6		0.4			45.0	40			400 7		0.4	00.0
APARTMENTS												
DETACHED												-13.3
DETACHED	PORT COQUITLAM											
APARTMENTS 54 36 49 36.1 37 29 38 31.0 93 99 6.5  RICHMOND  DETACHED 190 236 283 19.9 92 66 52 -21.2 206 185 -10.2  ATTACHED 102 104 116 11.5 69 61 66 8.2 163 204 25.2  APARTMENTS 207 198 237 19.7 177 145 143 -1.4 429 429 0.0  SUNSHINE COAST  DETACHED 7 4 16 300.0 10 5 7 40.0 19 17 -10.5  APARTMENTS 11 10 4 -60.0 15 6 4 3.33 26 16 23.85  SQUAMISH  DETACHED 35 39 43 10.3 16 6 18 200.0 39 38 -2.6  ATTACHED 23 16 25 56.3 14 10 20 100.0 37 48 29.7  VANCOUVER EAST  DETACHED 180 176 216 22.7 82 45 77 71.1 196 210 7.1  ATTACHED 60 73 66 9.6 28 25 37 48.0 65 95 46.2  APARTMENTS 164 143 187 30.8 119 67 127 89.6 288 310 7.6  VANCOUVER WEST  DETACHED 166 268 248 7.5 93 46 53 15.2 193 135 -30.1  APARTMENTS 166 268 248 7.5 93 46 55 31 15.2 193 135 -30.1  APARTMENTS 166 453 536 18.3 369 243 332 36.6 817 826 1.1	-	43	37	43	16.2	27	13	27	107.7	64	60	-6.3
RICHMOND	-											30.0
DETACHED 190 236 283 19.9 92 66 52 -21.2 206 185 -10.2 ATTACHED 102 104 116 11.5 69 61 66 8.2 163 204 25.2 APARTMENTS 207 198 237 19.7 177 145 143 -1.4 429 429 0.0 SUNSHINE COAST DETACHED 7 4 16 300.0 10 5 7 40.0 19 17 -10.5 APARTMENTS 11 10 4 -60.0 15 6 4 -33.3 26 16 -38.5 SQUAMISH DETACHED 35 39 43 10.3 16 6 18 200.0 39 38 35 -2.8 APARTMENTS 13 25 19 -24.0 14 6 18 200.0 39 38 35 -2.9 APARTMENTS 13 25 19 -24.0 14 6 18 200.0 38 35 -7.9 APARTMENTS 13 25 19 -24.0 14 6 18 200.0 38 35 -7.9 APARTMENTS 164 143 187 30.8 119 67 127 89.6 288 310 7.6 APARTMENTS 166 268 248 -7.5 93 46 53 15.2 193 135 -30.1 APARTMENTS 166 46 483.3 87 94 8.0 APARTMENTS 456 453 536 18.3 369 243 332 36.6 817 826 1.1		34	30	49	30.1	31	29	30	31.0	93	99	0.5
ATTACHED 102 104 116 11.5 69 61 66 8.2 163 204 25.2 APARTMENTS 207 198 237 19.7 177 145 143 -1.4 429 429 0.0   SUNSHINE COAST  DETACHED 62 66 68 3.0 44 36 35 -2.8 119 120 0.8 ATTACHED 7 4 16 300.0 10 5 7 40.0 19 17 -10.5 APARTMENTS 11 10 4 -60.0 15 6 4 -33.3 26 16 -38.5   SQUAMISH  DETACHED 35 39 43 10.3 16 6 18 200.0 39 38 -2.6 ATTACHED 23 16 25 56.3 14 10 20 100.0 37 48 29.7 APARTMENTS 13 25 19 -24.0 14 6 18 200.0 38 35 -7.9   VANCOUVER EAST  DETACHED 180 176 216 22.7 82 45 77 71.1 196 210 7.1 ATTACHED 60 73 66 9.6 28 25 37 48.0 65 95 46.2 APARTMENTS 164 143 187 30.8 119 67 127 89.6 288 310 7.6   VANCOUVER WEST  DETACHED 166 268 248 -7.5 93 46 53 15.2 193 135 -30.1 APARTMENTS 456 453 536 18.3 369 243 332 36.6 817 826 1.1												
APARTMENTS   207   198   237   19.7   177   145   143   -1.4   429   429   0.0												
DETACHED 62 66 68 3.0 44 36 35 -2.8 119 120 0.8 ATTACHED 7 4 16 300.0 10 5 7 40.0 19 17 -10.5 APARTMENTS 11 10 4 -60.0 15 6 4 -33.3 26 16 -38.5 SQUAMISH  DETACHED 35 39 43 10.3 16 6 18 200.0 39 38 -2.6 ATTACHED 23 16 25 56.3 14 10 20 100.0 37 48 29.7 APARTMENTS 13 25 19 -24.0 14 6 18 200.0 38 35 -7.9 APARTMENTS 13 25 19 -24.0 14 6 18 200.0 38 35 -7.9 APARTMENTS 143 187 30.8 119 67 127 89.6 288 310 7.6 APARTMENTS 164 143 187 30.8 119 67 127 89.6 288 310 7.6 APARTMENTS 166 268 248 -7.5 93 46 53 15.2 193 135 -30.1 ATTACHED 6 67 81 96 18.5 40 24 44 83.3 87 94 8.0 APARTMENTS 456 453 536 18.3 369 243 332 36.6 817 826 1.1												0.0
DETACHED	SUNSHINE COAST											
APARTMENTS 11 10 4 -60.0 15 6 4 -33.3 26 16 -38.5  SQUAMISH  DETACHED 35 39 43 10.3 16 6 18 200.0 39 38 -2.6  ATTACHED 23 16 25 56.3 14 10 20 100.0 37 48 29.7  APARTMENTS 13 25 19 -24.0 14 6 18 200.0 38 35 -7.9  VANCOUVER EAST  DETACHED 180 176 216 22.7 82 45 77 71.1 196 210 7.1  ATTACHED 60 73 66 -9.6 28 25 37 48.0 65 95 46.2  APARTMENTS 164 143 187 30.8 119 67 127 89.6 288 310 7.6  VANCOUVER WEST  DETACHED 166 268 248 -7.5 93 46 53 15.2 193 135 -30.1  ATTACHED 67 81 96 18.5 40 24 44 83.3 87 94 8.0  APARTMENTS 456 453 536 18.3 369 243 332 36.6 817 826 1.1	DETACHED	62	66	68	3.0	44	36		-2.8	119	120	0.8
SQUAMISH           DETACHED         35         39         43         10.3         16         6         18         200.0         39         38         -2.6           ATTACHED         23         16         25         56.3         14         10         20         100.0         37         48         29.7           APARTMENTS         13         25         19         -24.0         14         6         18         200.0         37         48         29.7           VANCOUVER EAST         8         25         19         -24.0         14         6         18         200.0         38         35         -7.9           VANCOUVER EAST         8         210         7.1         196         210         7.1         216         22.7         82         45         77         71.1         196         210         7.1         216         22.7         82         45         77         71.1         196         210         7.1         217         217         22.7         22.7         22.7         22.7         22.7         22.7         22.7         22.7         22.7         22.7         22.7         22.7         22.7         22.7	-											-10.5
DETACHED 35 39 43 10.3 16 6 18 200.0 39 38 -2.6 ATTACHED 23 16 25 56.3 14 10 20 100.0 37 48 29.7 APARTMENTS 13 25 19 -24.0 14 6 18 200.0 38 35 -7.9   VANCOUVER EAST  DETACHED 180 176 216 22.7 82 45 77 71.1 196 210 7.1 ATTACHED 60 73 66 -9.6 28 25 37 48.0 65 95 46.2 APARTMENTS 164 143 187 30.8 119 67 127 89.6 288 310 7.6   VANCOUVER WEST  DETACHED 166 268 248 -7.5 93 46 53 15.2 193 135 -30.1 ATTACHED 67 81 96 18.5 40 24 44 83.3 87 94 8.0 APARTMENTS 456 453 536 18.3 369 243 332 36.6 817 826 1.1		- 11	10	4	-60.0	15	0	4	-33.3	20	10	-36.5
ATTACHED 23 16 25 56.3 14 10 20 100.0 37 48 29.7 APARTMENTS 13 25 19 -24.0 14 6 18 200.0 38 35 -7.9   VANCOUVER EAST  DETACHED 180 176 216 22.7 82 45 77 71.1 196 210 7.1 ATTACHED 60 73 66 -9.6 28 25 37 48.0 65 95 46.2 APARTMENTS 164 143 187 30.8 119 67 127 89.6 288 310 7.6   VANCOUVER WEST  DETACHED 166 268 248 -7.5 93 46 53 15.2 193 135 -30.1 ATTACHED 67 81 96 18.5 40 24 44 83.3 87 94 8.0 APARTMENTS 456 453 536 18.3 369 243 332 36.6 817 826 1.1	-											
VANCOUVER EAST         13         25         19         -24.0         14         6         18         200.0         38         35         -7.9           VANCOUVER EAST         DETACHED         180         176         216         22.7         82         45         77         71.1         196         210         7.1           ATTACHED         60         73         66         -9.6         28         25         37         48.0         65         95         46.2           APARTMENTS         164         143         187         30.8         119         67         127         89.6         288         310         7.6           VANCOUVER WEST         DETACHED         166         268         248         -7.5         93         46         53         15.2         193         135         -30.1           ATTACHED         67         81         96         18.5         40         24         44         83.3         87         94         8.0           APARTMENTS         456         453         536         18.3         369         243         332         36.6         817         826         1.1												
DETACHED 180 176 216 22.7 82 45 77 71.1 196 210 7.1 ATTACHED 60 73 66 -9.6 28 25 37 48.0 65 95 46.2 APARTMENTS 164 143 187 30.8 119 67 127 89.6 288 310 7.6  VANCOUVER WEST  DETACHED 166 268 248 -7.5 93 46 53 15.2 193 135 -30.1 ATTACHED 67 81 96 18.5 40 24 44 83.3 87 94 8.0 APARTMENTS 456 453 536 18.3 369 243 332 36.6 817 826 1.1												-7.9
DETACHED 180 176 216 22.7 82 45 77 71.1 196 210 7.1 ATTACHED 60 73 66 -9.6 28 25 37 48.0 65 95 46.2 APARTMENTS 164 143 187 30.8 119 67 127 89.6 288 310 7.6  VANCOUVER WEST  DETACHED 166 268 248 -7.5 93 46 53 15.2 193 135 -30.1 ATTACHED 67 81 96 18.5 40 24 44 83.3 87 94 8.0 APARTMENTS 456 453 536 18.3 369 243 332 36.6 817 826 1.1	VANCOUVER EAST											
APARTMENTS 164 143 187 30.8 119 67 127 89.6 288 310 7.6  VANCOUVER WEST  DETACHED 166 268 248 -7.5 93 46 53 15.2 193 135 -30.1  ATTACHED 67 81 96 18.5 40 24 44 83.3 87 94 8.0  APARTMENTS 456 453 536 18.3 369 243 332 36.6 817 826 1.1	DETACHED	180	176	216	22.7	82		77	71.1	196	210	7.1
VANCOUVER WEST         DETACHED         166         268         248         -7.5         93         46         53         15.2         193         135         -30.1           ATTACHED         67         81         96         18.5         40         24         44         83.3         87         94         8.0           APARTMENTS         456         453         536         18.3         369         243         332         36.6         817         826         1.1												46.2 7.6
DETACHED         166         268         248         -7.5         93         46         53         15.2         193         135         -30.1           ATTACHED         67         81         96         18.5         40         24         44         83.3         87         94         8.0           APARTMENTS         456         453         536         18.3         369         243         332         36.6         817         826         1.1		104	143	101	30.0	118	07	121	0.80	200	310	7.0
ATTACHED 67 81 96 18.5 40 24 44 83.3 87 94 8.0 APARTMENTS 456 453 536 18.3 369 243 332 36.6 817 826 1.1									,			
APARTMENTS 456 453 536 18.3 369 243 332 36.6 817 826 1.1												-30.1 8.0
MUURTI FRIRENDERTON												1.1
WHISTLEK/PEMBERTUN	WHISTLER/PEMBERTON											
		17	13	21	61.5	18	15	19	26.7	37	47	27.0
												-9.1
		აა	39	41	∠∪.5	∠8	21	29	1.4	<i>f</i> 1	/4	4.2
WEST VANCOUVER/HOWE SOUND						_		_		_		
												-19.8 -16.7
												15.4
GRAND TOTALS	GRAND TOTALS											
		1430	1667	1806	8.3	741	486	620	27.6	1718	1722	0.2
												19.1
		1615	1503	1744		1275	1012	1185		3015	3225	7.0



# OF GREATER VANCOUVER Residential Average Sale Prices - January 1977 to February 2018



NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.